Hogar Realtors Referral Program

Puerto Vallarta and Riviera Nayarit, Mexico

Your clients are buying in Puerto Vallarta. Send them to a specialist.

Puerto Vallarta is a cash market with its own rules: bank trusts for foreign buyers, a Mexican notary system, and pricing that rewards local data over asking prices. When your clients buy here, a referral to Hogar Realtors puts a full-time local specialist on their side of the table, and keeps you in the picture from first call to closing.

Who your clients work with

Nik Valcic is a licensed real estate agent with Hogar Realtors in Puerto Vallarta, a member of AMPI (the Mexican real estate association) and the National Association of REALTORS®. He has sold real estate in the Puerto Vallarta area for seven years and publishes the market reports local agents read: closed-sale data for Puerto Vallarta and Riviera Nayarit, compiled from the MLS and updated through the year.

- Sales only, buyers and sellers, no rentals
- Deep coverage of Zona Romántica, Centro, Versalles, Amapas, Conchas Chinas, the Marina, and Bucerías
- Every recommendation backed by closed comparable sales, with the numbers shown to the client
- English-speaking, Canadian-born, resident in Puerto Vallarta

How the referral works

1

You make the introduction

Send your client's name and contact details, with their permission. The referral fee is agreed in writing before your client is contacted.

2

Your client is looked after

Searches built on closed-sale data, showings, offers, and negotiation, with you copied on progress at every stage.

3

Closing, then your fee

The sale closes before a Mexican notary. Your referral fee is paid at closing, as set out in the written agreement.

What your client gets

- A buyer's agent working only for them, at no cost to the buyer (commission is paid by the seller in Mexico)
- Clear explanation of the fideicomiso (bank trust) that foreign buyers use in the coastal restricted zone
- A written estimate of closing costs before any offer is signed
- Coordination with the notary, the escrow company, and the seller's agent through to the escritura (deed)

- Market reports and area guidance so they can judge value for themselves

Referral fees

Referral fees are agreed in writing, case by case, before your client is contacted. The agreement records the fee, the client, and the property type, and the fee is paid when the sale closes. Your client is told about the arrangement openly: trust travels with the referral.

Make a referral

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Hogar Realtors is a licensed Mexican brokerage. This brochure is information for real estate professionals.